

# LEARN Content: US Program

This page outlines the LEARN content offered to a field worker with the US program team. Email [us@reliant.org](mailto:us@reliant.org) with questions or if you'd like more information on a course or specific content.

This visual represents the training content flow. The assigned LEARN training modules should be completed before you attend the live training event (via Zoom) and then work through the post-live training modules.



## Module 1 (Length: 3.5-4 hours)

### Intro to Training and LEARN (Length: 30-40 min)

Lesson Title	Length	What you might find...
Intro to Training and LEARN	4 min	<ul style="list-style-type: none"><li>What training entails</li><li>How LEARN works</li></ul>
Who is Reliant	19 min	<ul style="list-style-type: none"><li>Reliant's History</li><li>Things to know about Reliant as an Organization</li></ul>
Introduction to HR	2 min	
Upcoming Required Ed	5 min	<ul style="list-style-type: none"><li>Introduction to Future Required Education courses</li></ul>
Introduction to Pre-Live Training	5 min	<ul style="list-style-type: none"><li>Introduce you to the Teaching team</li><li>What to expect the online training to be like</li></ul>

### Biblical Foundations for Support Raising (Length: 5-10 min)

Lesson Title	Length	What you might find...
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Intro to Module 1: Importance of Laying a Foundation	3 min	<ul style="list-style-type: none"> <li>Introduction to Module 1 Speakers</li> </ul>
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## Essential Truths (Length: 50-60 min)

Lesson Title	Length	What you might find...
God's Nature	19 min	<ul style="list-style-type: none"> <li>Who God is</li> <li>How God interacts with us</li> <li>God who called us is generous and will provide all that we need</li> </ul>
God's Creation	15 min	<ul style="list-style-type: none"> <li>God is the source and provider, and deepening trust in Him for future needs</li> <li>The importance of stewardship.</li> <li>What it means to live in God's creation as stewards and trust God as the provider</li> </ul>
God's Supply	13 min	<ul style="list-style-type: none"> <li>God as the ultimate supplier</li> <li>What it means for God to be a generous Father</li> <li>The need to ask in faith that He will provide</li> </ul>

## Biblical Narrative of Support Raising (Length: 60-70 min)

Lesson Title	Length	What you might find...
Establishment of the Priesthood	16 min	<ul style="list-style-type: none"> <li>How God provided for those in ministry</li> <li>The establishment of the priesthood in the Old Testament</li> <li><b>Key Scripture:</b> <u>Melchizedek</u>: Genesis 14:17-20; <u>Levites</u>: Deuteronomy 14:27; Numbers 3:11-12; Numbers 18:6-7; Numbers 18:20-24</li> </ul>
Rebuilding Jerusalem	13 min	<ul style="list-style-type: none"> <li>How God provided for the people of Israel</li> <li>Nehemiah's advice on how to directly ask in faith</li> <li><b>Key Scripture:</b> Ezra 1:2-6; Nehemiah 2:1-8</li> </ul>
Jesus and the Disciples	13 min	<ul style="list-style-type: none"> <li>How Jesus was provided for and who gave to him</li> <li>How His disciples were called and provided for</li> <li><b>Key Scripture:</b> <ul style="list-style-type: none"> <li>Jesus Provided For: Luke 8:1-3</li> <li>Call of Disciples (leaving their jobs): Matthew 4:18-22; Luke 5:5-11; Matthew 9:9</li> <li>Disciples Going Out Trusting God Will Provide: Luke 10:1-8</li> </ul> </li> </ul>
Paul and the Early Church	18 min	<ul style="list-style-type: none"> <li>The story of the Apostle Paul and his letter to the Corinthian church</li> <li><b>Key Scripture:</b> <ul style="list-style-type: none"> <li>Bridge from OT Priesthood to NT Church: 1 Corinthians 9:1-14</li> <li>Paul's Support Letter to the Corinthian Church: 2 Corinthians 8-9, 1 Cor 16:1-4</li> <li>The Beauty of Partnership: Philippians 4:10-19; 3 John 5-8</li> </ul> </li> </ul>

## Biblical Application (Length: 50-60 min)

Lesson Title	Length	What you might find...
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A Kingdom Economic	12 min	<ul style="list-style-type: none"> <li>What Matthew 6 says about "God's economy"</li> <li>The dangers of "mammon" (money and possessions)</li> <li><b>Key Scripture:</b> Matthew 6; Philippians 4: 4-19</li> </ul>
Biblical Partnership	14 min	<ul style="list-style-type: none"> <li>What Paul's letter to the Phillipian church says about "partnership"</li> <li>What "koinonia" (together) means in relation to the fulfillment of God's mission</li> <li><b>Key Scripture:</b> Philippians 1-4</li> </ul>
Response Through Giving	9 min	<ul style="list-style-type: none"> <li>How giving reflects the very heart of God</li> <li>How MTD is an opportunity for you to be blessed by giving</li> <li><b>Key Scripture:</b> <ul style="list-style-type: none"> <li>God as an Abundance Giver: Luke 15:11-26; James 1:17</li> <li>Made in God's Image: Genesis 1:26-27</li> <li>Blessing in Giving: 2 Corinthians 9:10-11; Philippians 4:17; Acts 20:33-35</li> <li>Cheerful Giving: 2 Corinthian 9:7</li> </ul> </li> </ul>
Response Through Receiving	13 min	<ul style="list-style-type: none"> <li>The importance of faithful receiving</li> <li>How to be counter-cultural to live out the calling God has given you</li> <li><b>Key Scripture:</b> John 13: 1-16</li> </ul>

## Intro and Overview of MTD (Length: 25-35 min)

Lesson Title	Length	What you might find...
What is MTD	11 min	<ul style="list-style-type: none"> <li>Know the "what" and the "why" behind each letter in MTD</li> <li>Understand the difference between MTD and support raising</li> </ul>
Relational vs. Transactional	4 min	<ul style="list-style-type: none"> <li>Why MTD is relational, not transactional</li> <li>How this creates a beautiful gospel-centered team oriented towards the great commission</li> </ul>
Practical Truths of MTD	11 min	<ul style="list-style-type: none"> <li>Review and summary of Module 1</li> <li>Very practical truths about MTD in contrast to lies that will be very tempting to believe during the process</li> </ul>

## Module 2 (Length: 5-6 hours)

### Introduction to Module 2 (Length: 50-60 min)

Lesson Title	Length	What you might find...
Introduction to Module 2	3 min	<ul style="list-style-type: none"> <li>Introduction to Module 2 speakers</li> </ul>
Introduction to the Rhythm and Flow of MTD	10 min	<ul style="list-style-type: none"> <li>Key practical elements to the support-raising process</li> </ul>
PDF- Sample Presentation	30-40 min	<ul style="list-style-type: none"> <li>A video of a field staff doing their MTD Presentation</li> </ul>

## The Presentation (Length: 3-4 hours)

Lesson Title	Length	What you might find...
Why a Presentation	11 min	<ul style="list-style-type: none"> <li>The importance of doing a clear, concise, relational presentation.</li> <li>Why preparing and presenting something semi-formal is a helpful vehicle for partnership.</li> <li>How all of these things serve both you and your potential partner</li> </ul>
Flow of the MTD Presentation	6 min	<ul style="list-style-type: none"> <li>That your presentation has a flow, and why it is important</li> <li>The three main parts of that flow</li> </ul>
Telling Your Story	4 min	<ul style="list-style-type: none"> <li>Why you share your story</li> <li>How long your story should be</li> <li>How to tell your story</li> </ul>
PDF Writing Your Story	45-60 min	
The Need	4 min	<ul style="list-style-type: none"> <li>Why we need the Need</li> <li>Connecting with the idea of capturing the head and the heart</li> <li>Ways to accomplish sharing the Need</li> </ul>
The Need Your Presentation	10 min	<ul style="list-style-type: none"> <li>Slide-by-slide walkthrough of the Need</li> </ul>
PDF Building Your Presentation Slides: The Need	45-60 min	
The Answer to the Need	2 min	<ul style="list-style-type: none"> <li>Why we need the Answer to the Need shared</li> <li>Ideas about how to connect the listener to this potential ministry</li> <li>Building blocks for structuring and writing this portion of the presentation</li> </ul>
The Answer to the Need - Your Presentation	9 min	<ul style="list-style-type: none"> <li>Slide-by-slide walkthrough of the Answer to the Need</li> </ul>
Building your Slides - The Answer to the Need	45-60 min	
Transition to Partnership	3 min	<ul style="list-style-type: none"> <li>Why we invite questions, refocus on motivation, and share ways to partner</li> <li>Capturing the specific flow of this part of the presentation and how it fits in the overall flow</li> </ul>
How to Transition to Partnership	8 min	<ul style="list-style-type: none"> <li>How to construct and share the "What Motivates..." and the "Ways to Partner " slides."</li> </ul>

## Invitations to Partnership (Length: 50-60 min)

Lesson Title	Length	What you might find...
Invitation to Financial Partnership	7 min	<ul style="list-style-type: none"> <li>How to do the financial ask</li> </ul>
Getting Connected with Others	8 min	<ul style="list-style-type: none"> <li>How to make the connection ask</li> </ul>
Prayer Partners	2 min	<ul style="list-style-type: none"> <li>How to do the prayer ask</li> </ul>
Closing and Post-Appointment Activity	6 min	<ul style="list-style-type: none"> <li>How to wrap up the appointment</li> </ul>
Handling Questions and Objections	8 min	<ul style="list-style-type: none"> <li>Examples of common objections to your presentation, your ask, or your ministry altogether</li> <li>How to respond to common responses</li> </ul>

How to Give: Setting Up a New Gift	9 min	<ul style="list-style-type: none"> <li>• <b>Solomon Says:</b> <ul style="list-style-type: none"> <li>○ <a href="#">Giving Steps on Reliant.org</a></li> <li>○ <a href="#">Cash Gift FAQ</a></li> <li>○ <a href="#">Check Gift FAQ</a></li> <li>○ <a href="#">Foundation Giving FAQ</a></li> <li>○ <a href="#">Stock Gift FAQ</a></li> <li>○ <a href="#">Cryptocurrency Gift FAQ</a></li> </ul> </li> </ul>
Other Ways to Give	7 min	<i>See above</i>

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## Module 3 (Length: 3-4 hours)

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### Building your Contact List (Length: 70-80 min)

Lesson Title	Length	What you might find...
Who do you know?	5 min	
Process of Namestorming	3 min	<ul style="list-style-type: none"> <li>• The framework for name gathering</li> <li>• Name Gathering exercise</li> <li>• The categories to think through</li> </ul>
PDF - Namestorming Exercise	45-60 min	
Prioritizing Names	7 min	<ul style="list-style-type: none"> <li>• Tips on organizing and planning around your list of names</li> </ul>

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### Database Management (Length: 70-100 min)

Lesson Title	Length	What you might find...
Why a Database	6 min	<ul style="list-style-type: none"> <li>• The benefits of good organization in MTD</li> </ul>
PDF - Setting up your Database	60-90 min	
<b>Check-in:</b> Is the Database Created?	1 min	

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### MTD Skills & Rhythms (Length: 55-65 min)

Lesson Title	Length	What you might find...
Intro to MTD Skills and Rhythms	1 min	
Appointments	4 min	<ul style="list-style-type: none"> <li>• Different types of appointments</li> </ul>
Preparing for the First Contact	5 min	
Contacting Potential Ministry Partners	12 min	<ul style="list-style-type: none"> <li>• The importance of the initial phone call</li> <li>• Ways to succinctly communicate</li> </ul>
Call Back for a Decision	3 min	<ul style="list-style-type: none"> <li>• What to say on the phone</li> <li>• The rhythm of the call</li> </ul>

Goal Setting	9 min	<ul style="list-style-type: none"> <li>• <b>Solomon Says:</b> <a href="#">Goal Setting Worksheet</a></li> </ul>
Planning Your Week	12 min	<ul style="list-style-type: none"> <li>• How to shape your time and effort</li> </ul>
Coaching	3 min	
Thank Yous	4 min	<ul style="list-style-type: none"> <li>• The importance of sending a thank you follow up</li> </ul>

## Module 4 (Length: 90 min)

### Employment Policies & Tech Tools (Length: 45-50 min)

Lesson Title	Length	What you might find...
Overview of Employment Policies	10 min	<ul style="list-style-type: none"> <li>• How to communicate with Reliant</li> <li>• Expectations of conduct</li> <li>• Employment decisions that you will need to make</li> </ul>
Reporting Systems	5 min	<ul style="list-style-type: none"> <li>• Reliant's systems for reporting conflict or abuse</li> </ul>
Reliant Non-Profit Status	10 min	
Intro to Toolbox	3 min	<a href="#">Toolbox</a>
Navigating Solomon	2 min	<a href="#">How to Use Solomon</a>
Customizing your Reliant Giving Page	3 min	<a href="#">Editing Your Reliant.org Missionary Profile Photo and Descriptions</a>
PDF - Links and Resources	1 min	

### Reliant Username & Email (Length: 3 min)

Lesson Title	Length	What you might find...
Reliant Username & Email	3 min	<a href="#">Reliant Email and Username</a>

### Employment Paperwork (2 Minutes)

Lesson Title	Length	What you might find...
Employment Paperwork	2 min	

### Benefits at Reliant (Length: 35 min)

Lesson Title	Length	What you might find...
Benefits at Reliant	30-40 min	<b>Solomon Says:</b> <a href="https://solomon.reliant.org/display/fieldbenefits">https://solomon.reliant.org/display/fieldbenefits</a>

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## Module 5 (Length: 1-2 hours)

### Additional Tools and MTD Strategies (Length: 5 min)

Lesson Title	Length	What you might find...
Intro to Post-Live Training	4 min	

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### Other MTD Strategies (Length: 20-25 min)

Lesson Title	Length	What you might find...
Distance Strategy	6 min	<ul style="list-style-type: none"><li>When to travel to do MTD and when to use video calls</li></ul>
Group Presentations	6 min	<ul style="list-style-type: none"><li>Tips on how to present to a group</li></ul>
Alternative Strategies	4 min	
PDF - Links & Resources	1 min	

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### Cultivating Your Ministry Team (Length: 10-15 min)

Lesson Title	Length	What you might find...
Cultivating Your Ministry Team	4 min	<ul style="list-style-type: none"><li>How to connect regularly with your team</li></ul>
End-of-Year Giving	5 min	<ul style="list-style-type: none"><li>How to ask partners to give at the end of a calendar year</li><li><b>Solomon Says:</b> <a href="#">End-of-Year ASK (EOY)</a></li></ul>
PDF - Links & Resources	1 min	

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### Payroll Introduction (Length: 20-25 min)

Lesson Title	Length	What you might find...
PDF - Payroll Introduction	1 min	
Paychecks and Advances	3 min	<a href="#">Pay Day</a> <a href="#">Payroll Advances</a>
Taxes	6 min	<a href="#">Tax Info &amp; Forms (Link to Federal W4)</a>
Timecards	1 min	
Putting it all together	5 min	
PDF - Links & Resources	1 min	

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### Case by Case Course: Working with Reliant as a Minister (30 Minutes)

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## Working with Reliant as a Minister (30 Minutes)

Lesson Title	Length	What you might find...
Newly Commissioned or Ordained	6 min	
Newly Employed with Reliant and Previously Commissioned or Ordained	6 min	
Parsonage	3 min	<a href="#">Parsonage</a>
Opting Out of Social Security and Medicare	4 min	<a href="#">Claiming Exemption from Social Security Taxes</a>
Staying in the Social Security and Medicare System as a Minister	7 min	
Links and Resources	1 min	<a href="#">Working with Reliant as a Commissioned or Ordained Minister</a>