

LEARN Content: Residencies & Internships

This page outlines the LEARN content offered to a field worker with the Residencies & Internships program team. Email fixedterm@reliant.org with questions or if you'd like more information on a course or specific content.

This visual represents the training content flow. The assigned LEARN training modules should be completed before you attend the live training event (virtually or in person) and then work through the post-live training modules.



Module 1 (Length: 3.5-4 hours)

Intro to Training and LEARN (Length: 30-40 min)

Lesson Title	Length	What you might find...
Intro to Training and LEARN	4 min	<ul style="list-style-type: none">What training entailsHow LEARN works
Who is Reliant	19 min	<ul style="list-style-type: none">Reliant's HistoryThings to know about Reliant as an Organization
Introduction to HR	2 min	
Upcoming Required Ed	5 min	<ul style="list-style-type: none">Introduction to Future Required Education courses
Introduction to Pre-Live Training	5 min	<ul style="list-style-type: none">Introduce you to the Teaching teamWhat to expect the online training to be like

Biblical Foundations for Support Raising (Length: 5-10 min)

Lesson Title	Length	What you might find...
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Intro to Module 1: Importance of Laying a Foundation	3 min	<ul style="list-style-type: none"> Introduction to Module 1 Speakers
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Essential Truths (Length: 50-60 min)

Lesson Title	Length	What you might find...
God's Nature	19 min	<ul style="list-style-type: none"> Who God is How God interacts with us God who called us is generous and will provide all that we need
God's Creation	15 min	<ul style="list-style-type: none"> God is the source and provider, and deepening trust in Him for future needs The importance of stewardship. What it means to live in God's creation as stewards and trust God as the provider
God's Supply	13 min	<ul style="list-style-type: none"> God as the ultimate supplier What it means for God to be a generous Father The need to ask in faith that He will provide

Biblical Narrative of Support Raising (Length: 60-70 min)

Lesson Title	Length	What you might find...
Establishment of the Priesthood	16 min	<ul style="list-style-type: none"> How God provided for those in ministry The establishment of the priesthood in the Old Testament Key Scripture: <u>Melchizedek</u>: Genesis 14:17-20; <u>Levites</u>: Deuteronomy 14:27; Numbers 3:11-12; Numbers 18:6-7; Numbers 18:20-24
Rebuilding Jerusalem	13 min	<ul style="list-style-type: none"> How God provided for the people of Israel Nehemiah's advice on how to directly ask in faith Key Scripture: Ezra 1:2-6; Nehemiah 2:1-8
Jesus and the Disciples	13 min	<ul style="list-style-type: none"> How Jesus was provided for and who gave to him How His disciples were called and provided for Key Scripture: <ul style="list-style-type: none"> Jesus Provided For: Luke 8:1-3 Call of Disciples (leaving their jobs): Matthew 4:18-22; Luke 5:5-11; Matthew 9:9 Disciples Going Out Trusting God Will Provide: Luke 10:1-8
Paul and the Early Church	18 min	<ul style="list-style-type: none"> The story of the Apostle Paul and his letter to the Corinthian church Key Scripture: <ul style="list-style-type: none"> Bridge from OT Priesthood to NT Church: 1 Corinthians 9:1-14 Paul's Support Letter to the Corinthian Church: 2 Corinthians 8-9, 1 Cor 16:1-4 The Beauty of Partnership: Philippians 4:10-19; 3 John 5-8

Biblical Application (Length: 50-60 min)

Lesson Title	Length	What you might find...
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A Kingdom Economic	12 min	<ul style="list-style-type: none"> What Matthew 6 says about "God's economy" The dangers of "mammon" (money and possessions) Key Scripture: Matthew 6; Philippians 4: 4-19
Biblical Partnership	14 min	<ul style="list-style-type: none"> What Paul's letter to the Phillipian church says about "partnership" What "koinonia" (together) means in relation to the fulfillment of God's mission Key Scripture: Philippians 1-4
Response Through Giving	9 min	<ul style="list-style-type: none"> How giving reflects the very heart of God How MTD is an opportunity for you to be blessed by giving Key Scripture: <ul style="list-style-type: none"> God as an Abundance Giver: Luke 15:11-26; James 1:17 Made in God's Image: Genesis 1:26-27 Blessing in Giving: 2 Corinthians 9:10-11; Philippians 4:17; Acts 20:33-35 Cheerful Giving: 2 Corinthian 9:7
Response Through Receiving	13 min	<ul style="list-style-type: none"> The importance of faithful receiving How to be counter-cultural to live out the calling God has given you Key Scripture: John 13: 1-16

Intro and Overview of MTD (Length: 25-35 min)

Lesson Title	Length	What you might find...
What is MTD	11 min	<ul style="list-style-type: none"> Know the "what" and the "why" behind each letter in MTD Understand the difference between MTD and support raising
Relational vs. Transactional	4 min	<ul style="list-style-type: none"> Why MTD is relational, not transactional How this creates a beautiful gospel-centered team oriented towards the great commission
Practical Truths of MTD	11 min	<ul style="list-style-type: none"> Review and summary of Module 1 Very practical truths about MTD in contrast to lies that will be very tempting to believe during the process

Module 2 (Length: 5-6 hours)

Introduction to Module 2 (Length: 50-60 min)

Lesson Title	Length	What you might find...
Introduction to Module 2	3 min	<ul style="list-style-type: none"> Introduction to Module 2 speakers
Introduction to the Rhythm and Flow of MTD	10 min	<ul style="list-style-type: none"> Key practical elements to the support-raising process
PDF- Sample Presentation	30-40 min	<ul style="list-style-type: none"> A video of a field staff doing their MTD Presentation

The Presentation (Length: 3-4 hours)

Lesson Title	Length	What you might find...
Why a Presentation	11 min	<ul style="list-style-type: none"> The importance of doing a clear, concise, relational presentation. Why preparing and presenting something semi-formal is a helpful vehicle for partnership. How all of these things serve both you and your potential partner
Flow of the MTD Presentation	6 min	<ul style="list-style-type: none"> That your presentation has a flow, and why it is important The three main parts of that flow
Telling Your Story	4 min	<ul style="list-style-type: none"> Why you share your story How long your story should be How to tell your story
PDF Writing Your Story	45-60 min	
The Need	4 min	<ul style="list-style-type: none"> Why we need the Need Connecting with the idea of capturing the head and the heart Ways to accomplish sharing the Need
The Need Your Presentation	10 min	<ul style="list-style-type: none"> Slide-by-slide walkthrough of the Need
PDF Building Your Presentation Slides: The Need	45-60 min	
The Answer to the Need	2 min	<ul style="list-style-type: none"> Why we need the Answer to the Need shared Ideas about how to connect the listener to this potential ministry Building blocks for structuring and writing this portion of the presentation
The Answer to the Need - Your Presentation	9 min	<ul style="list-style-type: none"> Slide-by-slide walkthrough of the Answer to the Need
Building your Slides - The Answer to the Need	45-60 min	
Transition to Partnership	3 min	<ul style="list-style-type: none"> Why we invite questions, refocus on motivation, and share ways to partner Capturing the specific flow of this part of the presentation and how it fits in the overall flow
How to Transition to Partnership	8 min	<ul style="list-style-type: none"> How to construct and share the "What Motivates..." and the "Ways to Partner " slides."

Invitations to Partnership (Length: 50-60 min)

Lesson Title	Length	What you might find...
Invitation to Financial Partnership	7 min	<ul style="list-style-type: none"> How to do the financial ask
Getting Connected with Others	8 min	<ul style="list-style-type: none"> How to make the connection ask
Prayer Partners	2 min	<ul style="list-style-type: none"> How to do the prayer ask
Closing and Post-Appointment Activity	6 min	<ul style="list-style-type: none"> How to wrap up the appointment
Handling Questions and Objections	8 min	<ul style="list-style-type: none"> Examples of common objections to your presentation, your ask, or your ministry altogether How to respond to common responses

How to Give: Setting Up a New Gift	9 min	<ul style="list-style-type: none"> • Solomon Says: <ul style="list-style-type: none"> ○ Giving Steps on Reliant.org ○ Cash Gift FAQ ○ Check Gift FAQ ○ Foundation Giving FAQ ○ Stock Gift FAQ ○ Cryptocurrency Gift FAQ
Other Ways to Give	7 min	<i>See above</i>

Module 3 (Length: 3-4 hours)

Building your Contact List (Length: 70-80 min)

Lesson Title	Length	What you might find...
Who do you know?	5 min	
Process of Namestorming	3 min	<ul style="list-style-type: none"> • The framework for name gathering • Name Gathering exercise • The categories to think through
PDF - Namestorming Exercise	45-60 min	
Prioritizing Names	7 min	<ul style="list-style-type: none"> • Tips on organizing and planning around your list of names

Database Management (Length: 70-100 min)

Lesson Title	Length	What you might find...
Why a Database	6 min	<ul style="list-style-type: none"> • The benefits of good organization in MTD
PDF - Setting up your Database	60-90 min	
Check-in: Is the Database Created?	1 min	

MTD Skills & Rhythms (Length: 55-65 min)

Lesson Title	Length	What you might find...
Intro to MTD Skills and Rhythms	1 min	
Appointments	4 min	<ul style="list-style-type: none"> • Different types of appointments
Preparing for the First Contact	5 min	
Contacting Potential Ministry Partners	12 min	<ul style="list-style-type: none"> • The importance of the initial phone call • Ways to succinctly communicate
Call Back for a Decision	3 min	<ul style="list-style-type: none"> • What to say on the phone • The rhythm of the call

Goal Setting	9 min	<ul style="list-style-type: none"> • Solomon Says: Goal Setting Worksheet
Planning Your Week	12 min	<ul style="list-style-type: none"> • How to shape your time and effort
Coaching	3 min	
Thank Yous	4 min	<ul style="list-style-type: none"> • The importance of sending a thank you follow up

Module 4 (Length: 60-70 min)

Employment Policies & Tech Tools (Length: 45-50 min)

Lesson Title	Length	What you might find...
Overview of Employment Policies	10 min	<ul style="list-style-type: none"> • How to communicate with Reliant • Expectations of conduct • Employment decisions that you will need to make
Reporting Systems	5 min	<ul style="list-style-type: none"> • Reliant's systems for reporting conflict or abuse
Reliant Non-Profit Status	10 min	
Intro to Toolbox	3 min	Toolbox
Navigating Solomon	2 min	How to Use Solomon
Customizing your Reliant Giving Page	3 min	Editing Your Reliant.org Missionary Profile Photo and Descriptions
PDF - Links and Resources	1 min	

Benefits at Reliant (Length: 5 min)

Lesson Title	Length	What you might find...
Benefits at Reliant	4 min	Solomon Says: https://solomon.reliant.org/display/fieldbenefits

Introduction to Live Training (Length: 10 min)

Lesson Title	Length	What you might find...
Introduction to Live Training	7 min	

Module 5 (Length: 1-2 hours)

Additional Tools and MTD Strategies (Length: 5 min)

Lesson Title	Length	What you might find...
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Intro to Post-Live Training	4 min	
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Other MTD Strategies (Length: 20-25 min)

Lesson Title	Length	What you might find...
Distance Strategy	6 min	<ul style="list-style-type: none"> When to travel to do MTD and when to use video calls
Group Presentations	6 min	<ul style="list-style-type: none"> Tips on how to present to a group
Alternative Strategies	4 min	
PDF - Links & Resources	1 min	

Cultivating Your Ministry Team (Length: 10-15 min)

Lesson Title	Length	What you might find...
Cultivating Your Ministry Team	4 min	<ul style="list-style-type: none"> How to connect regularly with your team
End-of-Year Giving	5 min	<ul style="list-style-type: none"> How to ask partners to give at the end of a calendar year Solomon Says: End-of-Year ASK (EOY)
PDF - Links & Resources	1 min	

Payroll Introduction (Length: 20-25 min)

Lesson Title	Length	What you might find...
PDF - Payroll Introduction	1 min	
Paychecks and Advances	3 min	Pay Day Payroll Advances
Taxes	6 min	Tax Info & Forms (Link to Federal W4)
Timecards	1 min	
Putting it all together	5 min	
PDF - Links & Resources	1 min	

Additional Courses (Length: 10-20 min)

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I-9 Verification Course	10 min	<ul style="list-style-type: none"> • Includes required onboarding tasks • What the IRS I-9 form is • How to get your I-9 verified for employment
Reliant Username & Email	4 min	Solomon Says: <ul style="list-style-type: none"> • Set up Multiple Email Addresses • Your @reliant.org Google Account